


## ExcelPay's Dare To Compare Payroll Service Chart

<b>SERVICE AREA</b>		National Competitors
New Client Setup & Payroll Conversion	<b>Simplified 2 Step Process; we do everything for you – quickly.</b>	Lengthy, manual paper-intensive process with extensive client involvement.
Processing Schedule	<b>Payrolls processed same day when received by 3 pm. Direct deposits processed 2 days prior to payday.</b>	Must process on their schedule. Direct deposits must be processed 3 days prior to payday.
Client Support	<b>No Charge. We are always here to help with any question or need.</b>	Included, but, customers must work through automated phone maze.
Unscheduled Payrolls	<b>Processed same day requested; small fee applies.</b>	Cumbersome process; sizable fee applies.
Request For Extra Reports (Repetitive Each Payroll)	<b>Included; no extra charge.</b>	Extra charges apply.
Request For Special Reports (One-Time and/or Repetitive Each Payroll)	<b>Small setup charge if new report must be created; no charge with each payroll.</b>	Large setup charge for most reports; extra charges apply each payroll.
Assigned, Dedicated Payroll Specialist	<b>Assigned payroll specialist with direct dial &amp; direct fax access &amp; email.</b>	Not available.
Online Timekeeping System	<b>Available; no up-front equipment charge; low monthly fees.</b>	Available; must purchase equipment; high monthly fees.
Pay Card (for direct deposit for un-banked employees)	<b>Available. No cost to employer.</b>	Not Available.
Paperless Pay Stub & Payroll Delivery	<b>Included at no extra charge.</b>	Not Available.
Direct Access to CPA	<b>Included at no extra charge.</b>	Not Available.